







#### The Fastest Way to Dive into Al

Many organizations seek to infuse their business with AI but struggle with where to start and how to select the software, tools, and platform that will help them deliver insights quickly. The NVIDIA AI Starter Kit includes everything your team needs to get going, including the turnkey, industry-leading NVIDIA DGX™ A100 or NVIDIA DGX Station A100 AI platforms, ready-to-use AI models, and data science workflow software. All of this comes with consultative services from NVIDIA Professional Services (NVPS), who can take you from AI "idea" to deployed application in a fraction of the time and cost of DIY solutions. Avoid losing time and money building a platform and use the NVIDIA AI Starter Kit to get business-impacting results sooner.

#### Realize Your AI Ambitions Sooner

The NVIDIA AI Starter Kit makes it simpler and faster to tackle AI projects. It includes:

- > **The World's Most Popular AI Appliance.** DGX A100 delivers unmatched flexibility and performance with a simplified plug-in, power-up experience.
- > Al at Your Fingertips. To get started with AI without a data center, DGX Station A100 provides a powerful AI appliance that just plugs into any standard wall outlet. When you are ready to scale-up from your DGX Station A100 to DGX A100 systems, you get easy and predictable interoperability.
- > Ready-to-Use Software for Out-of-the-Box Productivity. Our growing portfolio of AI models, scripts, and libraries enable data scientists to focus on innovating instead of integrating.
- > Enterprise-Grade Data Science Tools. DGX-ready certified software makes your data scientists more productive by automating non-core tasks, and driving more ideas to deployment, faster.
- > **Expert Guidance to Realize Results Sooner.** Domain-specific knowledge and expertise from NVIDIA and our partners helps you navigate the path from concept to production.
- > A Scalable Infrastructure Aligned to Your Business Growth. With DGX A100, the foundational building block for scalable AI infrastructure, your AI Starter Kit can grow into scaled AI infrastructure whenever you need it to.

## A Dedicated Team of AI Experts Who Put Your Needs First

NVIDIA Professional Services (NVPS) is a team of professionals with expertise ranging from maintaining small and mid-sized systems to building and installing some of the biggest supercomputers in the world. NVPS will be your partner in your AI journey and provide consultative help—from initial strategy conception to data architecture, and from model development and MLOps to post-deployment support.

### Tap Into Data Science Expertise

NVIDIA's broad network of certified service delivery partners (SDP), with extensive domain expertise, knowledge of AI techniques and strategies for deploying AI systems in production, and understanding of NVIDIA Software Development Kits (SDKs), can help you solve your most complex AI problems and quickly generate business value. With NVPS as the bridge between you and your partners, and the expertise of NVIDIA SDPs, you can greatly reduce the risk and complexity of AI projects.

Get your NVIDIA AI Starter Kit, starting at \$6,800 per month with NVIDIA DGX A100 or \$3,500 per month with NVIDIA DGX Station A100\*

#### The Solution Includes:

- > NVIDIA DGX A100 or NVIDIA DGX Station A100
- > 3 years of NVIDIA enterprise support
- > 40 hours of NVIDIA Professional Services (NVPS) support
- \* Lease offer is based on 36 monthly payments and is contingent on customer credit. Monthly price is based on current interest rates, which may fluctuate. Lease is underwritten by Arrow Capital Solutions. If you prefer a CAPEX model, a quote can be obtained from an NVIDIA reseller.

# FLEXIBLE PAYMENT SOLUTIONS DRIVE FASTER AI INNOVATION

Leasing an NVIDIA AI Starter Kit through NVIDIA Financing Solutions (NVFS) will enable you to consume AI infrastructure through an agile opex model.

- > Improved Cash Flow: Fair Market Value (FMV) lease structure ensures lower overall expense and more free cash flow
- > Increased Purchasing Power: 100% financing options lead to working capital savings
- > Better Asset Management: Fixed payments, with ability to bundle services to the total solution, lowers risk and outsources monetization of residual value
- > Stay on the Cutting Edge: Align lease terms to NVIDIA's hardware refresh cadence to always get the latest technology
- Aligned to Business Growth: Scaleup capacity by adding additional lease schedules as needed and an increase to the monthly payment

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